

## **Marshall Copeland**

Marshall Copeland graduated from high school in 1968, and then attended Midlands Technical College. In 1969 he was drafted into the United States Army, left college and served in Vietnam for most of 1969 to early 1970. Upon returning to Columbia, S.C. he went to work in his family-owned business Quaker Chemical Company, Inc.

Marshall started his career at Quaker, first being in charge of the manufacturing of all chemical products sold by Quaker, which included working with many chemists concerning formulations. He was also in charge of the Quality Control Department and served in that capacity for about two years. After the passing of his stepfather in 1972, it was necessary for Marshall to take over the sales department his father had managed. Calling on accounts with his younger brother, accounts in which his father had originally obtained, they were able to retain most of their customers.

Marshall over the next 35 years devoted eighty percent of his time to securing new business for the company, obtaining such accounts as, Hitachi, Panasonic Corp., Sony Corp., RCA, and a few other large accounts. In the early 1990's Marshall made the first efforts to export its product over-seas, and has since become a member of the Midlands International Trade Association and a member of the South Carolina World Trade Center's Advisory Board. Quaker has made international sales to Russia, South America, Vietnam, and Greece to name a few. Quaker also imports chemicals for its customers from China and India. Quaker, and Marshall, continues to market their products both in the United States and abroad.